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WEBINAR SERIES



Referrals on the Rise: Strategies for Improving Timely Organ Referrals

September 10, 2019 | 2-3pm ET

Speakers: Andrew Mullins, MBA, FACHE | Anne Willingham, MT(ASCP), CCTC | Michelle “Mike” Eckhard, MSN, RN-BC, NEA-BC

CEPTC Information

For more information:

Contact The Alliance at
info@odt-alliance.org

- **1.0 Category CEPTC credits** are being offered for this webinar as well as a Certificate of Attendance
- Participants must fill out the evaluation form within 30 days of the event; the link for the evaluation form will be sent to you via email within the next 48 hours
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- You will receive a certificate via email upon completion of a certificate request or an evaluation.
- Group leaders, please share the follow-up email.



WEBINAR SPEAKERS



Moderator:

Kathy Warhola

Regional Hospital Development
Coordinator
Lifeline of Ohio
Columbus, OH



**Andrew Mullins, MBA,
FACHE**

Chief Operating Officer,
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**Anne Willingham,
MT(ASCP), CCTC**

Donation System Specialist,
LifeGift
Fort Worth, TX



**Michelle "Mike" Eckhard,
MSN, RN-BC, NEA-BC**

Chief Nursing Informatics Officer,
CHRISTUS Trinity Mother Frances
Hospital & Clinics
Tyler, TX



Importance of Early Referral

Andrew S. Mullins, MBA, FACHE
Chief Operating Officer

Lifeline of Ohio empowers our community to save and heal lives through organ, eye and tissue donation.



Lifeline of Ohio



Lifeline of Ohio is an independent, non-profit organization which serves 37 Ohio counties and Wood and Hancock counties in West Virginia.

Lifeline of Ohio promotes and coordinates the donation of human organs and tissues for transplantation.

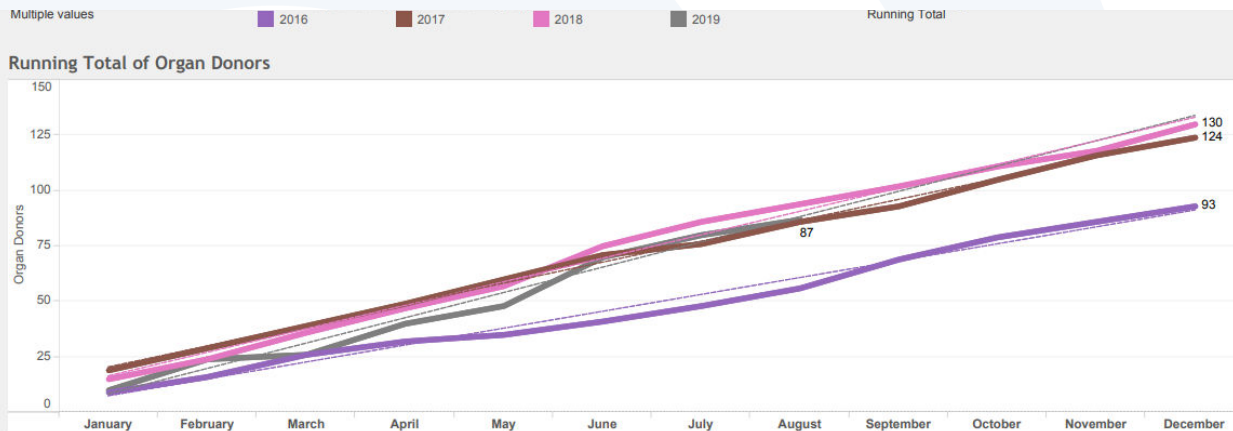


	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>Difference 2018-2019</u>
Eligible deaths	57	61	99	108	77	-31
DCD donors	12	12	11	16	22	6
Total organ donors	61	56	86	94	88	-6
DCD approaches	23	34	31	60	78	18

**Data above January through August for 2015-2018. 2019 data January through August 18, 2019

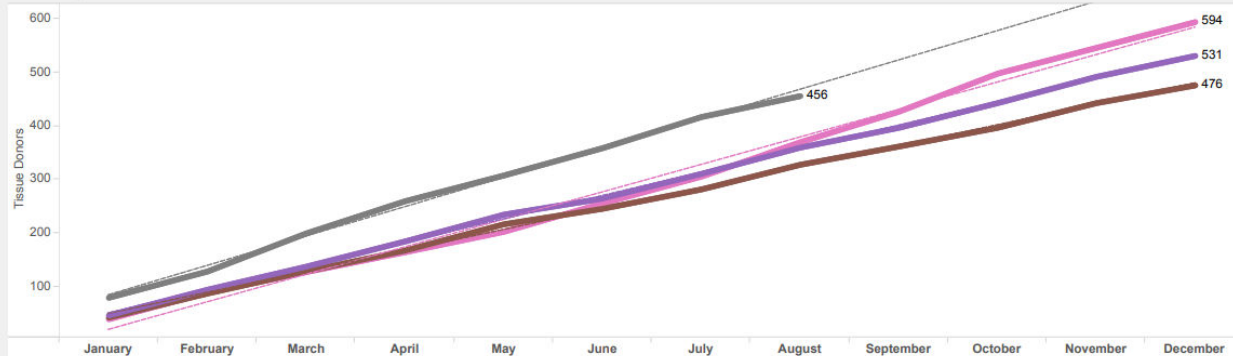
Difference between Jan. 1 - August 30, 2018 versus Jan. 1 - August 18, 2019

	<u>Eligible deaths</u>	<u>DCD donors</u>	<u>Total organ donors</u>	<u>DCD approaches</u>	<u>Ventilated Referral volume</u>
OhioHealth Grant	-6	4	3	14	0
OhioHealth Riverside	-1	same	-2	3	-8
Wexner	-5	-1	-2	1	-13
Nationwide	-4	1	-1	3	-4
Mount Carmel St. Ann's	3	1	4	-2	35
Mount Carmel East	-3	2	2	same	25
Mount Carmel West/Grove City	-11	-3	-10	-3	-13
OhioHealth Mansfield	same	1	1	same	3
SOMC	same	same	3	same	-7
Camden Clark	3	-1	2	same	15
Genesis	-1	1	-1	3	4
St. Ritas	-2	same	-1	same	-5
OhioHealth Marion	1	same	same	same	1
Fairfield	same	same	same	same	-5
OhioHealth Doctors	same	same	1	-3	13



Running Total of Tissue and/or Eye Donors

*Includes CTS transfers



Clinical trigger revision

Current clinical triggers

Please call within one hour when the following neurological clinical triggers are met:

- Patient is on a vent
- GCS of 5 or less
- No continuous sedatives or paralytics

Also call if any of the following occur:

- Donation is mentioned by the family
- Brain death testing is ordered
- Decision to withdraw care

New clinical triggers

Refer all ventilated patients within 60 minutes of meeting ANY condition listed below:

1. DCD Potential – Anticipated family meeting to discuss: (Any GCS)
 - a. End of life
 - b. Palliative goals
 - c. Deceleration of care (vasopressors, code status, etc...)
2. BD Potential – GCS 5 or less off paralytics or when Brain Death testing is planned
3. Family mentions donation

Reminders:

1. WAIT BEFORE YOU EXTUBATE!
2. All imminent deaths regardless of age or diagnosis
3. Please refrain from mentioning donation or Lifeline of Ohio to family
4. Lifeline of Ohio will evaluate all donation potential and huddle with the care team prior to any family discussion
5. Cardiac trigger: Call within 60 minutes of cardiac death

Why is the early referral so important?

A Few Observations

- Families making decision earlier to withdraw life-sustaining therapy
- When families are making this decision, they want it to occur now
- DCD opportunity increasing
- Once referral has been made to OPO, the referral is now in our court



Key takeaway:

*Look at your current clinical triggers and
determine if a revision is needed*

Questions?

Contact:

Andrew S. Mullins, MBA, FACHE

Chief Operating Officer

amullins@lifelineofohio.org

614-384-7370

Lifeline of Ohio's mission is to empower our community to save and heal lives through organ, eye and tissue donation.





Referrals on the Rise: Strategies for Improving Timely Organ Referrals

Anne Willingham, MT(ASCP), CCTC

Donation System Specialist –LifeGift, Ft. Worth, TX



Key Elements of OPO Hospital Development in the Referral Process



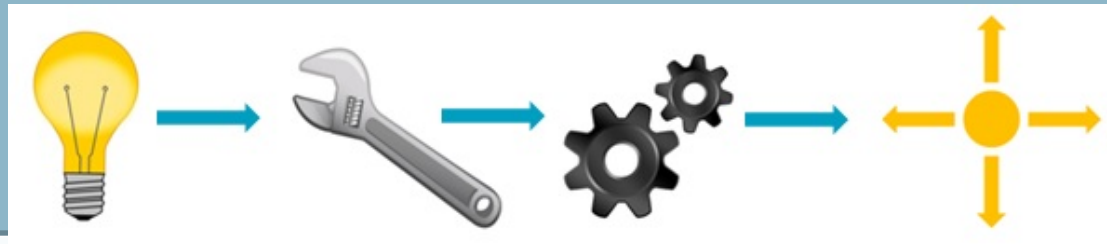
- Educate



- Collaborate



- Plan and Implement



Educate

- ICU/ED Staff meetings
- New Nurse Orientations
- Critical Care Classes
- Purposeful Rounding
- Case follow up



Working Alone Does Not Work

- “One is too small a number to achieve greatness”

...author unknown



Collaborative Team



“A group is a bunch of people in an elevator. A team is a bunch of people in an elevator, but the elevator is broken.” - *Bonnie Edelstein*

Members should include Key Donation Champions:

- Hospital Executive Leadership
- ICU Managers/Directors
- ED Managers/ Directors
- OR Managers Directors
- Hospital Educators
- Quality
- IT/EMR
- Chaplains/Social Workers



Collaborate with Passion



Instill passion for Donation in your donor champions:

- Donor Memorial Events



- Connect to Purpose

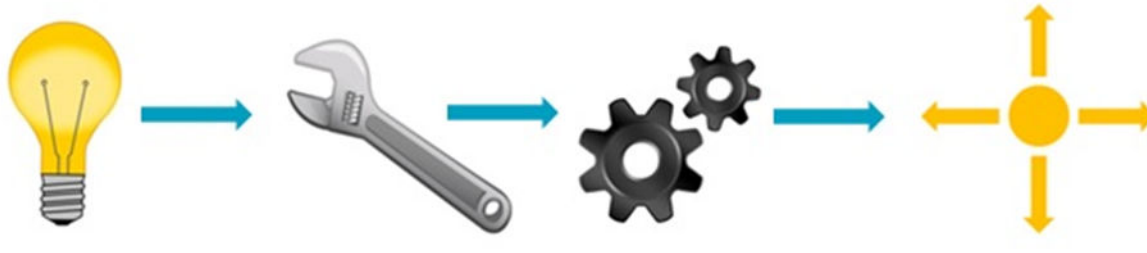


- include Hospital Champions in OPO meetings



Review and Plan

- a. Review Data and hospital Dashboards
- b. Identify reasons for missed or untimely referrals:
 - Educational needs
 - Staffing (time)
 - Understanding of impact



Plan and Implement

Devise a plan

- a. Aim: a good aim addresses an issue that is important to those involved;
- b. it is specific, measurable, and addresses these questions:
 - How good?
 - By when?
 - For whom (or what system)?



Aim: “Have 100% timely referral rate and no missed referrals within 3 months of implementation of BPA (Best Practice Alert) in the Neuro ICU”

Review and adjust

- Choosing Measures:
 - Review data at collaborative meetings

Developing changes:

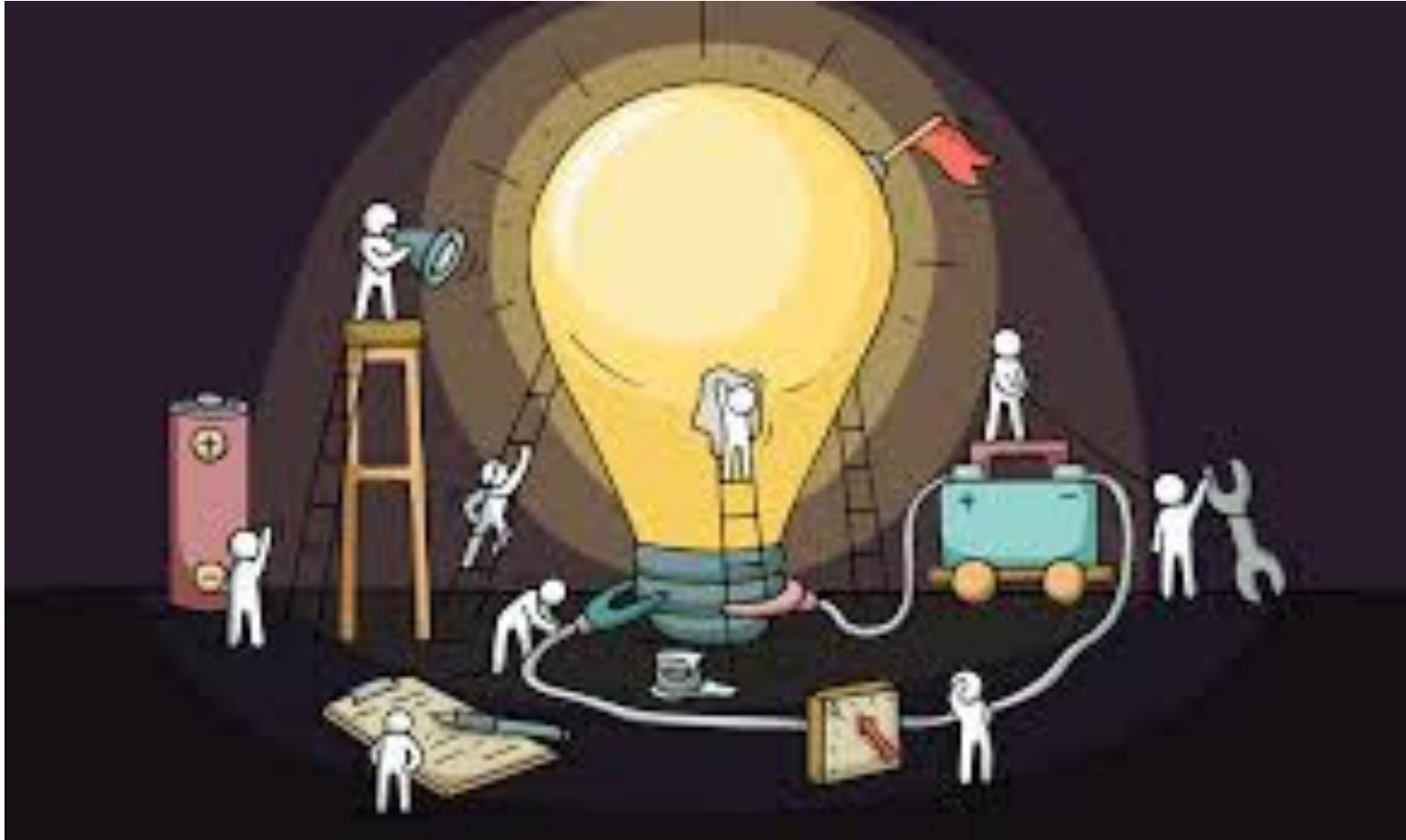
- Reassign calls (Charge Nurse/HUC)
- Best Practice Alerts
- eReferrals/iReferrals



Test Changes:

- follow up with Bedside RNs/Charge RNs

EDUCATE, COLLABORATE and DEVELOP CHANGE



The OPO Role:



- Hospital Development is Key to assuring notification of organ, tissue and eye referrals:
 - Assess suitability
 - Assess situational dynamics

○





CHRISTUS[®] TRINITY MOTHER FRANCES
Health System

Referrals on the Rise: Strategies for Improving Timely Organ Referrals Best Practices for High Performing Hospitals

Mike Breen Eckhard, MSN, RN-BC, NEA-BC

Chief Nursing Informatics Officer

CHRISTUS Trinity Mother Frances Health System, Tyler, TX

Recommend Collaborative Team

- Passionate about donation
- Engaged
- Stewards of change
- Interpret Quality Indicators for hospital
- Project administration



Interpret Quality Indicators for hospital

CQO, CNO-understand the data and

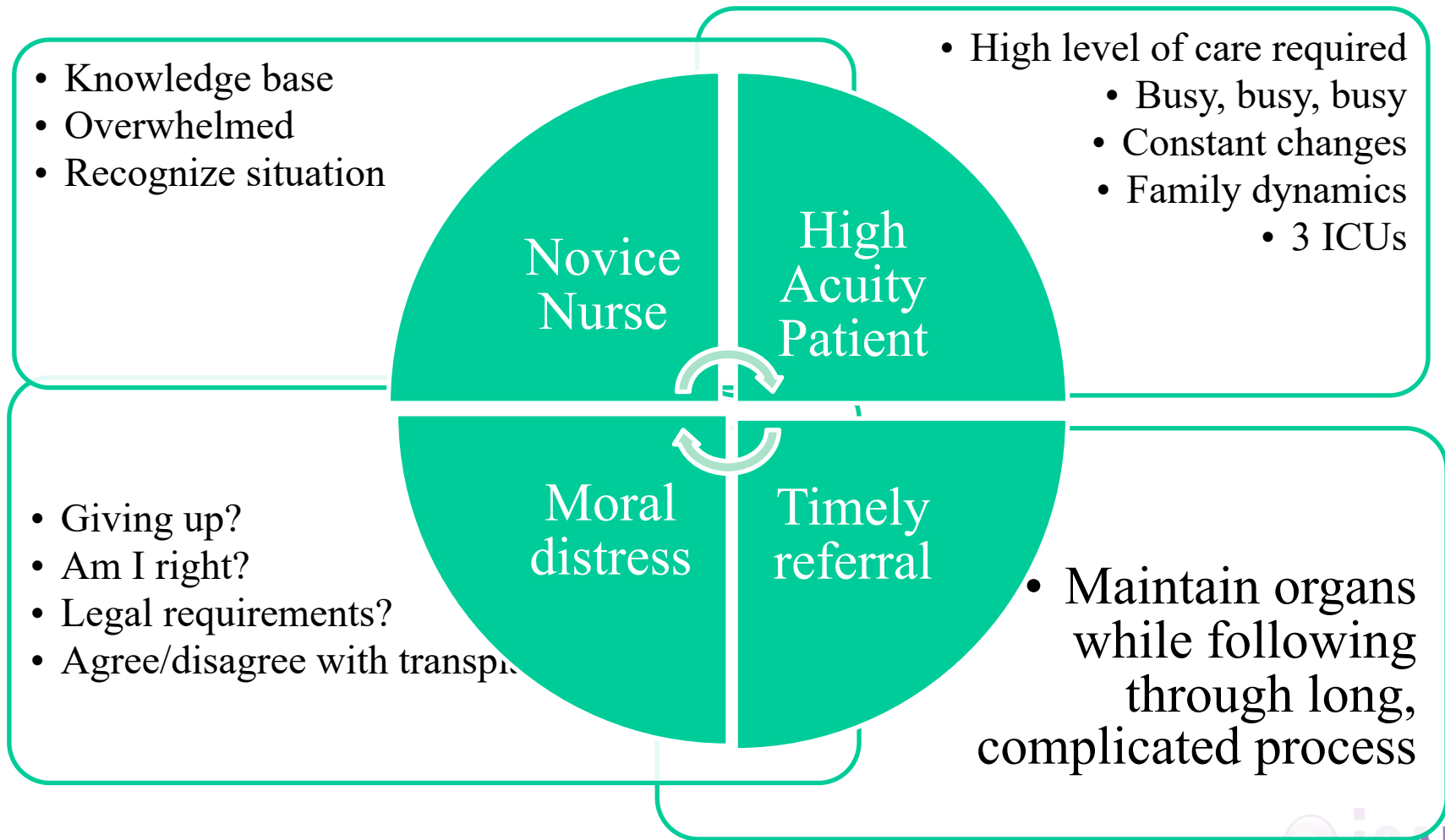


What were we trying to solve?

- Timely referral rate initially 82%
- Our Goal is 100%



Challenge: Timely Notification of OPO



PROJECT SPECIFICS

Demonstrate how we successfully reduce the time nurses are spending away from the bedside to comply with reporting of data

Increase the timeliness of referrals by using hospital EMR



What if

We created an alert to notify nurses when patients met criteria?



Project administration

Define goals with key players (assure that all understand the impact of projects and details)

connect IT department with nursing staff (connect to purpose)



Flowsheets

File Add Rows Add LDA Avatar Cascade Add Col Insert Col Hide Device Data Compact Last Filed Graph Go to Date Value

Vital Signs Vitals Reassessment MEWS Nursing Workload Acui... Anthropometrics Screenings Encounter Vitals **Complex Assessment**

Jump To (Alt+Comma)

Hide All Show All

CHARTING ☒

NEURO ☒

Neuro ☒

Glasgow Coma Scale ☒

Southwest Transplant Alliance 800-2... ☒

Cranial Nerves ☒

RASS Score ☒

CAM-ICU ☒

HEENT ☒

RESPIRATORY ☒

CARDIAC ☒

PERIPHERAL VASC ☒

INTEGUMENTARY ☒

MUSCULOSKELETAL ☒

GASTRO ☒

GENITOURINARY ☒

ANUS/RECTUM ☒

Accordion Expanded View All

1m 5m 10m 15m 30m 1h 2h 4h 8h 24h Based On: 0700 Reset

Now

Admission (...)

3/25/19

1100

Neuro

Neuro (WDL)

Neuro Additional Assessments

Sensory Function

Glasgow Coma Scale

Eye Opening

1

Best Verbal Response

1

Best Motor Response

1

Glasgow Coma Scale Score

3

Has the patient had a neuro event?

Southwest Transplant Alliance 800-201-0527

STA Referral?

Cranial Nerves

03/25/19 1100

Has the patient had

Select Single Option: (F)

Yes

No

Comment (F6)

Respiratory Additional Assessments

Respiratory Interventions

Airway LDA

Mechanical Ventilation

Mechanical Ventilation ?

Yes

Sedation Vacation

ABCDE Protocol Orders

BPA

Alert to notify nurse when patient meets criteria

BestPractice Advisory - Fox,Admit

▼ Care Guidance (1 Advisory)

! GCS (Glasgow Coma Scale) of 5 or less identified. Call Southwest Transplant Alliance for referral- 800-201-0527

Acknowledge reason: ! 🔍

Referral made

↩ Expire Patient flowsheet

Roll out the Change

**Instill practice change with front line staff
in ED and ICU**

Managers/Directors/Educators



Hurdles and Considerations

- BPA Overload!!! (Best Practice Alert)
- Adjustments for CVICU-narrowing the criteria for BPA
- Malfunction or system downtime—assure staff does not rely on BPA.



Begin work—KEEP MOMENTUM

Define aim with timeframe, outcome desired and method to achieve.

Overcome hurdles by never losing sight of the goal!!



RESULTS!!

2015

- Timely referral: 90%

2016

- Timely referral: 96%

2017

- Timely referral: 98%

2018

- Timely referral: 99%



Success and Beyond

Timeliness of initial referral call significantly increased, continuing review of data showed concerns with call backs prior to extubation-“green tie indicator project”.

eReferral and iReferral project automated initial referral call-revolutionizing organ, tissue and eye referrals.

